



Addendum #2

February 16, 2022

Joliet Junior College
1215 Houbolt Road
Joliet, IL 60431

TO: Prospective Respondents
SUBJECT: Addendum No. 2
PROJECT NAME: Medical & Dental Administration
JJC PROJECT NO.: R22004

This Addendum forms a part of the Bidding and Contract Documents and modifies the original bidding document as posted on the JJC website. Acknowledge receipt of this addendum as specified at the end of this addendum. FAILURE TO DO SO MAY SUBJECT BIDDER TO DISQUALIFICATION.

Questions Received:

1. Are you open to a stand-alone dental carrier?
 - a. **No, it is the college's intention to award this RFP to one insurance carrier with the ability to provide both Medical & Dental insurance.**
If this is ASO Dental are you open to a Fully-Insured quote?
 - b. **No, please quote as current and requested.**
2. Questions are due on 2/9 but we don't have the supporting documents. Will you allow questions from our underwriting team after 2/9?
 - a. **Please review this addendum and send additional questions to be considered no later than noon (central time) on Friday, February 18, 2022. The college reserves the right to accept or deny questions submitted after the initial RFP deadline. Any questions crucial to the submission process will be addressed.**
3. Does the 30% aspirational goal apply to the proposal for Medical and Dental Administration or has it been revised for this category of procurement?
 - a. **There are no insurance carriers listed as certified with the Business Enterprise program, so we are unable to meet the 30% goal. Commitment to diversity will still be considered during the evaluation process. Please see page 11 of the RFP document for a list of considerations for commitment to diversity.**
4. Can you provide 36 months of rate history and claims experience?
 - a. **Please provide quote on the information provided as there will not be additional data.**

5. Are the medical and dental lines of coverage ASO or FI, and what funding should be quoted for 7/1/22?
 - a. **The PPO medical and dental are self-funded and should be quoted as such. The HMO is fully insured and should be quoted the same.**
6. If currently ASO, how frequently does this group fund their claims? Weekly? Monthly?
 - a. **The PPO is ASO. JJC funds the claims on a monthly basis.**
7. Will you be providing current pricing for medical and dental?
 - a. **No, please provide your most competitive pricing for admin, access, and management. Please breakout any fees you would like to highlight.**
8. What type of medical care management programs should we include in our quote?
 - a. **Please include all programs you feel provide value to JJC.**

Does the group have a Dental Medical Integration care mgmt. program in place for members today?

 - b. **No**
9. How long have the lines of medical and dental been with their current carriers?
 - a. **> 7 years**
10. When was the last time Joliet Junior College marketed these lines of coverage?
 - a. **> 5 years**
11. Should our medical and dental proposals be NET of commissions?
 - a. **Yes, net of commissions.**
12. Could the quoting carrier offer a vision, EAP, and/or FSA quotes to compare against the current vendors?
 - a. **We will not be entertaining bids for other lines of coverage at this time.**
13. We see Wellness Works is in place as a wellness vendor. Will that relationship continue, and therefore should a quoting carrier offer a core wellness approach?
 - a. **JJC is currently working with Empower Health Services for biometric screening and health risk assessments. JJC went out to RFP in 2021 for biometric screening services and entered a multi-year agreement with a rate cap.**
 - b. **JJC does not have a Wellness Works as a Vendor. JJC has used "Wellness Works" as a tagline, internal campaign for its own wellness initiatives.**

Or should the quoting carrier offer a more robust wellness approach that would include onsite biometric screenings, gift card incentives for wellness program participation, and incentive tracking?

 - c. **Wellness was not specifically included in the scope of this RFP. It does not need to be included at this time.**
14. When do you expect to receive the 7/1/22 medical and dental BCBS renewals, and will the carrier documented renewals be shared with the markets during the course of this process?
 - a. **The renewals will not be available during the process.**
15. Should the quoting carriers include their own affiliated telemedicine partner? Should we quote telemedicine via our partner at our standard of PCP copay for telemedicine services? Or, would the

college like to customize the telemedicine offering to be free to employees or a lower cost than the PCP copay? We can also carve out telemedicine services if requested.

a. **Please quote any telemedicine options you feel would be advantageous for JJC.**

16. As a quoting carrier, we can offer NO COST CVS Health Hub/Minute Clinic Walk-In Clinic visits for JJC members (or the lowest possible cost for HDHP members, if applicable). There is no additional cost to offer this benefit. Should we proceed with this offering?

a. **Please quote any options you feel would be advantageous for JJC and note any requirements or restrictions.**

17. Should the quoting carrier include any budgets for Implementation, Wellness, and/or Communication?

a. **Yes, please quote any budgets you are willing and able to offer.**

If so, in what amount?

b. **Please quote the amount you feel makes you most competitive.**

18. Will you be submitting a BCBS provider report for medical and dental provider utilization, so that quoting carriers can run a disruption analysis?

a. **Please look for and respond to the separate request from our consultant, Gallagher, for the network analysis and disruption request. This analysis will be run from Gallagher's UDS database. For Non-UDS carriers/TPAs (Non-BUCA), we will have Gallagher contact you for the necessary data and process.**

19. Is this group on a 1/1 or 7/1 anniversary date?

a. **JJC runs a 7/1 anniversary date with a 1/1 plan year.**

20. Regarding the MBE/WBE requirement of 30%, is this a new requirement for the college, or has the college historically included this requirement in marketing? We are very interested in partnering with the college to achieve this important objective, so we wanted to see if the college is interested in possibly retaining current MBE/WBE suppliers, or open to new suppliers as provided by the quoting carrier? Basically, how is the current carrier satisfying this requirement today, and what are the college's wishes for 7/1/22 and beyond?

a. **Please see the response to question #3.**

21. Please add a Gender indicator column to the census.

a. **Included in column F in updated census provided with this addendum.**

22. We see 584 Medical subscribers in the census, but we noticed that December 2021 data shows 525 medical subscribers. This seems like a large increase in subscribers since December. Is the 584 Medical subscriber count from the census correct (520 PPO subscribers and 64 HMO subscribers)?

a. **Correct, 520 PPO subscribers and 64 HMO subscribers.**

23. Are you able to provide the member to employee ratio for medical?

a. **Ratio = 2.14**

24. What is the dental OON R&C on the two inforce dental plans?

a. **90% U&C for out-of-network claims**

25. Can you please advise on the timing of the Gallagher Stop Loss RFP, and if it will have the same due date as this ASO medical and dental administration RFP?
- a. **Gallagher's Stop Loss request was released on Feb 1st and due Feb 14th. This is managed by the Gallagher National Stop Loss team and their usual process.**
26. Question 26 in the RFP Questionnaire asks us to complete a "Network Discount Analysis." Can you provide the necessary file(s) to complete this request? Is this request for medical only, or also for dental?
- a. **Please look for and respond to the separate request from our consultant, Gallagher, for the network analysis and disruption request. This analysis will be run from Gallagher's UDS database. For Non-UDS carriers/TPAs (Non-BUCA), we will have Gallagher contact you for the necessary data and process.**

End of Addendum #2



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Please acknowledge receipt of these addenda by including this page with your proposal. Include your company name, printed name, title, and signature in your acknowledgement below. Failure to do so could result in disqualification of your bid.

Issued by:

Roxanne Venegas
Purchasing Manager
Joliet Junior College
815.280.6678

I acknowledge receipt of Addendum #2.

Company Name

Printed Name

Title

Signature