Joliet Junior College

B18004 - Bid for Switch & Wireless Networking

March 23, 2018 @ 10:00 AM

ITEM	QNTY	UNIT	DESCRIPTION	Netrix		National Tek Services		PCM		Nexum		Sentinel Technologies Bid #1		Sentinel Technologies Bid #2		Casanova Information Services		Synapsis		Howard Technology Solutions		Arlington Computer Products	
				UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
SWITCHES																							
1	18	ea	Catalyst 9300 48-port UPOE, Network Essentials		$0.00	$6,920.00	$124,560.00	$5,281.41	$95,065.38	$7,171.53	$129,087.54	$4,799.00	$86,382.00	$4,799.00	$86,382.00	$9,700.00	$174,600.00	$7,185.00	$129,330.00	$6,649.00	$119,682.00	$6,157.37	$110,832.66
2	18	ea	C9300 Network Essentials, 48-port license		$0.00	included		$0.00	$0.00	$0.00	$0.00	included	$0.00	included	$0.00	included	$0.00	no charge	$0.00	$0.00	$0.00	$1,476.66	$26,579.88
3	18	ea	CAT9300 Universal image		$0.00	included		$0.00	$0.00	$0.00	$0.00	included	$0.00	included	$0.00	included	$0.00	no charge	$0.00	$0.00	$0.00	$0.00	$0.00
4	18	ea	1100W AC Config 1 Power Supply		$0.00	included		$0.00	$0.00	$0.00	$0.00	included	$0.00	included	$0.00	included	$0.00	no charge	$0.00	$0.00	$0.00	$0.00	$0.00
5	18	ea	1100W AC Config 1 Secondary Power Supply		$0.00	$1,250.00	$22,500.00	$954.77	$17,185.86	$1,296.47	$23,336.46	$868.00	$15,624.00	$868.00	$15,624.00	$1,430.00	$25,740.00	$1,298.00	$23,364.00	$1,202.00	$21,636.00	$1,113.13	$20,036.34
6	5	ea	Catalyst 9300 8 x 10GE Network Module		$0.00	$1,680.00	$8,400.00	$1,281.41	$23,065.38	$1,740.00	$8,700.00	$1,165.00	$5,825.00	$1,165.00	$5,825.00	$1,816.00	$9,080.00	$1,743.00	$8,715.00	$1,614.00	$8,070.00	$1,493.94	$7,469.70
7	36	ea	North America AC Type A Power Cable		$0.00	included		$0.00	$0.00	$0.00	$0.00	included	$0.00	included	$0.00	included	$0.00	no charge	$0.00	$0.00	$0.00	$0.00	$0.00
8	18	ea	50CM Type 1 Stacking Cable		$0.00	$65.00	$1,170.00	$50.25	$904.50	$68.24	$1,228.32	$46.00	$828.00	$46.00	$828.00	$75.00	$1,350.00	$67.00	$1,206.00	$65.00	$1,170.00	$58.59	$1,054.62
9	4	ea	3M Type 3 Stacking Cable			$210.00	$840.00	$0.00	$0.00	$172.94	$691.76	$137.00	$548.00	$137.00	$548.00	$300.00	$1,200.00	$174.00	$696.00	$149.00	$596.00	$148.48	$593.92
10	18	ea	C9300 DNA Essentials, 48-Port Term Licenses		$0.00	included		$0.00	$0.00	$0.00	$0.00	included	$0.00	included	$0.00	included	$0.00	no charge	$0.00	$0.00	$0.00	$351.52	$6,327.36
11	18	ea	C9300 DNA Essentials, 48-port - 3 Year Term License		$0.00	$735.00	$13,230.00	$562.81	$10,130.58	$764.24	$13,756.32	$512.00	$9,216.00	$512.00	$9,216.00	$1,000.00	$18,000.00	$765.00	$13,770.00	$709.00	$12,762.00	$656.16	$11,810.88
12	10	ea	10GBASE-LR SFP+ transceiver module for SMF, 1310-nm wavelength, LC duplex connector		$0.00	$2,630.00	$26,300.00	$2,007.54	$20,075.40	$2,726.00	$27,260.00	$1,824.00	$18,240.00	$914.00	$9,140.00	$2,800.00	$28,000.00	$2,731.00	$27,310.00	$2,528.00	$25,280.00	$2,340.51	$23,405.10
														ALTERNATE ITEM									
			SWITCH TOTAL		**$0.00**		**$197,000.00**		**$166,427.10**		**$204,060.40**		**$136,663.00**		**$127,563.00**		**$257,970.00**		**$204,391.00**		**$189,196.00**		**$208,110.46**
WIRELESS																							
13	50	ea	Cisco Aironet 3800i Access Point: Indoor environments		$0.00	$1,115.00	$55,750.00	$851.76	$42,588.00	$1,156.59	$57,829.50	$774.00	$38,700.00	$774.00	$38,700.00	$1,100.00	$55,000.00	$1,158.00	$57,900.00	$1,073.00	$53,650.00	$993.03	$49,651.50
14	50	ea	Ventev's 24in x 24in x 1.5in Beveled Ceiling Tile Enclosure mounts		$0.00	$159.00	$7,950.00	$225.00	$11,250.00	$124.94	$6,247.00	$149.37	$7,468.50	$130.40	$6,520.00	$210.00	$10,500.00	$169.00	$8,450.00	$0.00	$0.00	$149.00	$7,450.00
														ALTERNATE ITEM									
			WIRELESS TOTAL		**$0.00**		**$63,700.00**		**$53,838.00**		**$64,076.50**		**$46,168.50**		**$45,220.00**		**$65,500.00**		**$66,350.00**		**$53,650.00**		**$57,101.50**
			TOTAL		**$0.00**		**$260,700.00**		**$220,265.10**		**$268,136.90**		**$182,831.50**		**$172,783.00**		**$323,470.00**		**$270,741.00**		**$242,846.00**		**$265,211.96**
			Certification of contract bidder	Y		Y		Y		Y		Y		Y		Y		Y		Y		Y	
			Certified Cisco Reseller	Y		Y		Y		Y		Y		Y		Y		Y		Y		Y	
			Addendum Acknowledgement	N		Y		Y		Y		Y		Y		N		Y		Y		Y	
			Hold Pricing	Y		Y		Y		Y		Y		Y		Y		Y		Y		Y	
			Notes:	Incomplete bid form		For item #6: need 18 qty BEP Cert						If awarded entire bid, Sentinel will provide the college with $10,000 in free Cisco Learning Credits at no cost to the college.		No substitutes accepted. If awarded entire bid, Sentinel will provide the college with $10,000 in free Cisco Learning Credits at no cost to the college.		BEP Cert		BEP Cert					